

JOB VACANCY

Join the Allendale Group

MACHINE-DRO.CO.UK
measuring tool supplies



Technical Product Specialist – Machine DRO

Machine DRO are looking to expand our technical product support team, working as part of The Allendale Group Ltd based in Hoddesdon, Herts.

Machine DRO specialise in high precision and specialist measuring tools and equipment, suitable for a number of industries, from model engineers and hobbyists to Formula 1 teams. To view our extensive range of products supplied please view our website www.machine-dro.co.uk

If you have experience or a strong interest in mechanical engineering, this is the role for you. We're looking for people with self-drive, initiative and desire to provide excellent customer service to our long established clients. What makes us stand out from other online suppliers is our personal service, supporting our clients technically, many of whom have used us for years.

Full product training will be given in our Engineering Metrology Tools Division, but a background in or previous use of such equipment and strong business development skills will be a distinct advantage.

The role requires you to respond professionally to telephone and email enquiries, with a strong focus on business development and key account management. You will work with new and existing customers, help with exhibitions and monitor website listings and product information for your range of items. As a small business, this is a very hands-on role, which will give you fantastic exposure to a number of different disciplines other than pure sales.

Key Skills:

- Confident, personable, and able to quickly build relationships;
- Previous experience in a technical sales environment a distinct advantage;
- Excellent communication – written and verbal – and IT competent;
- Quick learner with an enquiring and logical mind, ideally with an interest in or experience of metrology (measuring) tools;
- Used to working in and contributing to a small team.

Salary is negotiable dependent upon previous experience and knowledge of this type of product. Call us for an informal chat, and come and have a look around our Product Demonstration area in Pindar Road, Hoddesdon.

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The Allendale Group

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